

# Retail Advantage Programs 2020



H.T. HACKNEY – National Account Status, lowest negotiated pricing



**Preferred Program**



- .06 cent rebate on all single items purchased, excluding .50 and below items.



- .2% rebate on total purchases



**Preferred Program**



– 1% to 2% Annual Rebate



- \$1.05 dead net cost/10 lb bag

# Retail Advantage Programs 2020



- .10 cent per unit annual Rebate.
- Must stock minimum SKU's



- 2% Annual Rebate



- 10% Annual Rebate
- Must stock minimum SKU's



The Healthy Hydration Company™

- \$1 to \$1.50 per case annual rebate
- Must stock minimum SKU's



- Rebates based on # of SKU's purchased

# Retail Advantage Programs 2020



## HARTFIELD FINANCIAL SOLUTIONS

- ATM Solutions
- Most competitive revenue share in the Industry



- .50/50 Revenue Split.
- Superior Service



## *Propane*

- .50 cent rebate on all tanks purchased.
- OR
- \$11.50 Net Cost/Exchange

## *Golden Flake/UTZ*



- 2% Rebate on Total Purchase



## *Bon Appetit*

- 2 cent per unit rebate/annually